

**SARS SOFTWARE PRODUCTS, INC.**  
2175 FRANCISCO BLVD., EAST, SUITE A-3  
SAN RAFAEL, CALIFORNIA 94901

February 18, 2015

Amanda Phillips  
Director, Counseling and Advising Services  
College of the Desert  
43-500 Monterey Ave  
Palm Desert, CA 92260

Dear Amanda:

Thank you for requesting the following proposal. Please see the options below.

ITEM	QTY	UNIT PRICE	SALES TAX (8.00%)	EXTENDED PRICE
<b>SOFTWARE</b>				
Software License Fee for Add-On Text Messaging Component to SARS·GRID	1	2,000.00	160.00	2,160.00
SARS·MSGs (E-mail and Text Messaging) includes: • 1 Software License – unlimited use per college • 1 user manual • 1 year of remote customer support to 1 user liaison + IT • 1 year of product upgrades	1	7,500.00	600.00	8,100.00
Note: Requires college-supplied web server.				
SARS·TRAK includes: • 1 Software License – unlimited use per college • 1 user manual • 1 year of remote customer support to 1 user liaison + IT • 1 year of product upgrades	1	7,500.00	600.00	8,100.00
<b>OTHER</b>				
Add-On Text Messaging Software Installation Fee	1	200.00	N/A	200.00
SARS·MSGs Software Installation Fee	1	800.00	N/A	800.00
SARS·TRAK Software Installation Fee	1	400.00	N/A	400.00
SARS·MSGs Remote Training Fee: 1 day • Set up maximum of 3 work units • 1 trainer	1	1,000.00	N/A	1,000.00
SARS·TRAK Remote Training Fee: 1 day • Set up maximum of 3 work units • 1 trainer	1	1,000.00	N/A	1,000.00
Shipping Fee	1	25.00	N/A	25.00
SARS·GRID Remote Training Fee: 2 Days	2	1,000.00	N/A	2,000.00
Server Migration: SARS Software will help migrate the SARS software to a virtual server and test the functionality.	6	200.00	N/A	1,200.00
<b>SUB-TOTAL FROM SARS SOFTWARE PRODUCTS, INC.</b>				<b>\$24,985.00</b>
<b>+ SIM Cards (If option #2 below selected.)</b>				

The texting functionality also requires either option #1 or option #2 below.

<b>OTHER COSTS ASSOCIATED WITH TEXT MESSAGING: Option #1 (Third Party Service)</b>	
Third party service: Twilio URL <a href="http://www.twilio.com/">http://www.twilio.com/</a> <ul style="list-style-type: none"> <li>• Pay-as-you-go service (Does not require purchase of SMS credits.)</li> <li>• Service fee = \$1.00 per month for the phone number and .0075 per SMS message.</li> <li>• Total throughput = 1 message per second (60 per minute).</li> <li>• Twilio has the ability to provide a local number, or the college can port a number that it owns.</li> <li>• SARS-MSGs for appointment cancellations/opt-out requests and operates exactly as the iSMS server does in that regard.</li> </ul>	Not sold by SARS Software Products.

-OR-

<b>OTHER COSTS ASSOCIATED WITH TEXT MESSAGING: Option #2 (iSMS Server + SIM Cards)</b>	
Multi-tech iSMS Server: 4-Port Model SF400-G	1
Distributor: <a href="http://www.geminicomputersinc.com">www.geminicomputersinc.com</a>	
Distributor: <a href="http://www.provantage.com">www.provantage.com</a>	
Cost: Approx. \$1,000 + Shipping	
This option requires SIM cards (details below).	
Annual fee starting 1 <sup>st</sup> year: T-Mobile SIM Card/Text Plan from SARS Software Products, Inc.	2
Notes:	
<ul style="list-style-type: none"> <li>• Usage determines # of SIM cards/texting plans</li> <li>• Recommend 2 SIM cards/texting plans minimum number</li> <li>• SIM card/text plan also available directly from T-Mobile</li> </ul>	
	360.00
	NA
	720.00

Support may be renewed annually. For your reference, the support fees for the second year are itemized below.

- Add-On Text Messaging Component to SARS-GRID @ \$400
- SARS-MSGs Annual Maintenance/Support Fee (Both E-mail and Text Messaging) @ \$1,500
- SARS-TRAK Annual Maintenance/Support Fee @ \$1,500
- [If applicable] T-Mobile SIM Card/Texting Plan Per Year @ \$360/SIM Card/Plan x 2 = \$720.00

If you have any questions, please do not hesitate to contact me.

Sincerely,

Clint Kirk

Please note: This quote is valid for 6 months from the listed date.

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STATEMENT OF WORK AND QUOTATION: SERVER MIGRATION  
COLLEGE OF THE DESERT (COTD)  
FEBRUARY 18, 2015

**SCOPE**

The SARS-GRID software and its related databases and services are being moved to a new server. SARS Software Products, Inc. (SSPI) will migrate the SARS file share(s), services, and SQL Server database(s) at COTD. The details are specified below.

**College Responsibilities**

College IT will be responsible for the following:

1. Install Virtual Server and configure Virtual Server to be externally accessible.
2. Provide SSPI with access to the COTD SARS databases and servers (old and new).
3. Set permissions on the new file share to match those currently present on the old server.
4. Create a username and password on the new server to handle the scheduled tasks.

To reduce client workstations issues, we advise re-naming the new server(s) to match the name of the existing server.

If renaming is not done or cannot be done, the existing shortcuts and registry settings on each client PC will be invalid. College IT will then need to take the steps below to update client workstation shortcuts and registries:

1. All client workstation shortcuts which point to the old server will need to have the properties of the shortcut updated to point to the new SARS file share.
2. SARS-GRID requires a registry setting be changed for each database to which the user has access.

**SARS Software Products (SSPI) Responsibilities**

SSPI will perform the following:

1. Move SQL Server Database(s)
  - a. Backup the SARS Database(s) from the existing SQL Server.
  - b. Restore the SARS Database(s) on the new SQL Server.
  - c. Drop database user permissions and re-establish for each database restored.
2. Copy the existing SARS file share directories from the old server to the new server
3. Update SARS-GRID, eSARS and Counselor's web to the latest release version as needed.
4. Re-install and configure SARS services on new server.

5. Edit the DSN file(s) which reside in the SARS file shares to reference the new location of the SARS Database(s).
6. Test all products to verify access from both the server as well as a client PC.
7. Configure scheduled tasks (i.e., Chat and Import) on new server .

#### **COST**

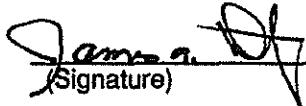
The estimated time required to perform the above steps is not to exceed 6 hours at \$200 per hour.

Customer acknowledges it has read and understands this proposal and approves the specifications as stated in this document.

**Agreed and Accepted:**

**SSP**

**SARS Software Products, Inc.**



(Signature)

James Doty

(Printed/Typed Name)

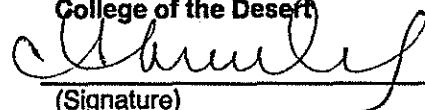
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(Date)

**Agreed and Accepted:**

**Customer**

**College of the Desert**



(Signature)

Anna Davies, Executive Vice President

(Printed/Typed Name)

(Date)